



## Standard Terms and Conditions of Sale

**PAYMENT TERMS:** Cash before delivery unless otherwise agreed to in writing by LDI.

**FREIGHT:** FOB Portsmouth, NH unless otherwise agreed to in writing by LDI.

**RESERVE POLICY:** Those with established accounts with LDI (Direct buyers and specifiers) may reserve stock for 1 week prior to a purchase order being issued. To place material on reserve, LDI requests the following information:

- Specific color (SKU).
- Number of yards.
- Date order is expected to be placed.
- Company that will place the order.
- Furniture manufacturer name, city, and state/province.
- Dealer name, city, and state/province.
- Project name.

Extensions may be granted for an additional week if requested prior to expiration. However, during the extension, LDI reserves the right to sell the reserved material to others if no purchase order is received with 48 hours' notice to the customer that the material is needed to fill an order. The maximum reservation period is capped at 2 weeks.

Since EnviroLeather™ Prints are made to order, reserves do not apply to that product platform.

**COMMERCIAL MATCH / COLOR MATCHING:** Color varies from one production lot to the next. Memo samples and color cards with small swatches are made for specifiers to reference the target color. This target may shift slightly over time as new memo samples and color cards are created. It is recommended that you periodically request updated memo samples for your library to ensure color accuracy. We guarantee production lots will match the then-current target color within commercially acceptable limitations. If a "commercial match" is not adequate, the customer must request a cutting for approval prior to placing an order.

Important note regarding EnviroLeather™ Prints: This product is made to order in small batches. Slight variations may occur from one roll to the next. There is no opportunity for cutting for approval. We guarantee the production lots will match the current target within commercially acceptable limitations and each roll will match each other within commercially acceptable limitations.

**ROLL WEIGHTS:** The maximum weight of 1 roll will not exceed 60 lbs.

**PIECE SIZE POLICY:**

- Our goal is to ship as few pieces as possible; however, available roll sizes vary.
- We cannot guarantee single-piece shipment for orders larger than 13.875 yards.
- The minimum piece size is 7 yards.
- Requests to break an order down into smaller piece sizes can be accommodated but may incur an additional cut charge of \$10.00 per extra cut.

**DEFECT POLICY:**

- Pieces 7 yards or smaller will be free of defects.
- Pieces 7.125 yards to 15 yards may have 1 defect.
- Pieces 15.125 yards to 25 yards may have 2 defects.
- Pieces larger than 25 yards may have no more than 3 defects.

**WIDTH VARIATION:** All upholstery products are intended to be 54” wide. However, from time to time, we may send a product that is wider or up to 1/2” narrower.

**ORDER CUTOFF:** Orders received by 3:00 PM ET (Mon–Fri) are considered received that day.

**LEAD TIME:** Orders of in-stock material (less than 250 yards) ship within 2 business days. Refer to your order confirmation for all other lead times.

**MINIMUM ORDER QUANTITIES:**

- Stock items (solids) are in 1-yard and quarter-yard increments thereafter.
- Print patterns are 5 yards and quarter-yard increments thereafter.
- Special treatments will be identified on a case-by-case basis.
- Custom solids are 300 yards long and have a yield tolerance of ±10 %.

**CANCELLATION / ADJUSTMENTS OF ORDER:** If the Buyer cancels an order for a stock item after the product has been cut, the Buyer is responsible for accepting the cut material portion of the order.

Print patterns are printed on demand and thus CANNOT be canceled or returned once manufacturing has begun. In some instances, LDI may permit cancellation, but we reserve the right to pass on any costs incurred as a result.

Special order items, which are processed upon request, cannot be canceled or returned once the raw materials have been ordered. In some instances, LDI may allow for the cancellation, but we reserve the right to pass along costs incurred as a result.

**RETURN POLICY:** Returns are intended for products that are out of specification before cutting. Material cut by the customer cannot be returned. LDI will credit or reimburse the customer for the price of uncut products that are agreed to be out of specification. The customer must notify LDI of the type of defect and return a sample illustrating the problem. LDI is not responsible or liable for any other customer costs related to this defect.

LDI must authorize all other returns, which are subject to a 25% restocking charge. The customer is responsible for the cost of return shipping.

No returns will be accepted without written authorization. All return requests must be received within 90 days of receipt of goods. Credit will only be given if the return is received within 30 days of authorization being granted.

**PHASE-OUT PRODUCTS:** From time to time, LDI Interiors may offer discounted products designated as “Phase-Out.” These items are **sold as-is** and are offered with **no returns, no exchanges, and no warranty**. By purchasing such products, the buyer acknowledges and accepts that:

- These products may be limited in quantity and availability.
- LDI Interiors disclaims all warranties.
- All sales are final.

**SAMPLE REQUESTS:** Orders received by 2:00 PM ET (Mon–Fri) are considered received that day. Sample orders ship day of receipt. (Custom/Archived Reprints ship within 5 business days.) Standard shipping method is 2-day service at LDI’s expense. A customer shipping account number is requested to cover the costs of expedited requests.

**SHELF LIFE/STORAGE OF MATERIAL:** To ensure optimal performance, it is recommended that the product be applied to furniture and installed at a facility within 1 year of the customer’s receipt of goods. Material should be stored in a closed bag, and steps should be taken to avoid extreme heat, humidity, and pressure from other rolls during storage. LDI is not responsible for material failures if the product is applied beyond the 1-year period.

**WARRANTY AND LIMITATIONS:** [Click here](#) to view current warranty information.

**LIMITED OFFER:** LDI offers to sell products only on the terms and conditions included (a) in our offer or quotation letter and (b) in this terms and conditions document. Our offer and the buyer's acceptance of it are expressly limited to these terms and conditions. LDI objects to and rejects any attempt to include additional or different terms or conditions in any acceptance of any offer. Regardless of the Buyer's inclusion of any different or additional terms, any resulting agreement is limited to LDI's terms and conditions.

**FORCE MAJEURE:** Acts of God, strikes, civil disorder, government actions, and other unforeseeable, unavoidable occurrences will release LDI from its obligations for the length of the occurrence and to the extent of its effects. This also applies when these occurrences take place at a time when LDI is in default. LDI is obligated to provide this information to the Buyer as soon as reasonably possible under the conditions and to adapt its obligations to the altered circumstances in good faith.

**CHANGES:** In the event of increases in the cost of raw materials or of other impact items, LDI reserves the right to pass these costs on to the Buyer. If the Buyer requests an engineering change to a product, LDI reserves the right to pass on any associated costs. The Buyer will be responsible for inventory and raw materials purchased for the previous construction and for validating any changes.

**PROPRIETARY RIGHTS:** LDI reserves the right to keep technical, trade secret, patent, and costing information proprietary.

**TERMS:** Sales to the Buyer under these terms and conditions are conditional upon the Buyer's acceptance of these terms. These terms are in lieu of any Terms submitted by the Buyer, and the Seller rejects all additional or different terms and conditions of the Buyer. The Buyer's performance, acceptance of, or payment for any products from the Seller will constitute the Buyer's acceptance of these Terms. These Terms, together with the associated description of the products, quantities, and pricing terms that are the subject of the purchase and sale transaction under these Terms, constitute an "Order".

**GENERAL:** This Agreement is being delivered in the State of New Hampshire. It shall be governed by, and construed in accordance with, the laws of the State of New Hampshire, including all matters of construction, validity and performance without giving effect to any choice of law or conflict of laws provision or rule (whether of the State of New Hampshire or any other jurisdiction) that would cause the application of the laws of any jurisdiction other than the State of New Hampshire. All agreements, covenants, conditions, and provisions contained herein shall apply to and bind the assignees and successors in interest of the Buyer. If any provision or portion of this agreement is held to be invalid, illegal, unconscionable, or unenforceable, the remaining

provisions and portions of this agreement shall not be affected. The several captions used herein are for the convenience of the parties only and shall not affect the instruction or interpretation hereof.

These Terms and Conditions supersede all prior terms and conditions.

August 2025